



# VR Health Champions Open Call 2026 Webinar

22 October 2025



# Housekeeping rules

- This session will be recorded and will be shared on the website
- All participants should be muted
- Feel free to post your questions in the chat box, or raise your hand during the Q&A, and we will give you the floor



# Agenda

VR Health Champions Project Introduction

VR Health Champions Open Call 2026

Practical details of the open call process

Q&A – Open call process

Challenges

Q&A - Challenges



# About VR Health Champions

VR Health Champions is a **3-year project** aiming at **breaking down** market, clinical and regulatory **barriers in XR healthcare across less developed regions** of Central Eastern and Southern **Europe**, while fast-tracking the **advancement of VR/AR applications**.

It focuses on **five flagship SMEs** – **Lightspace, MEEVA, MedApp, Metaskills, and Virtuleap** – that are leading this transformation. The project's outcome is to **upgrade their Technology Readiness Level (TRL) for VR/AR innovations from TRL 6 to TRL 9**, ultimately creating pathways for future innovations in the sector.

The European VR/AR market is projected to reach a value between €35-65 billion by 2025.

Healthcare, the fourth largest sector in the VR/AR market (representing 11%), holds enormous potential for advancements in medical analysis, diagnostics, surgeries, and therapies.

# How it works?



Accelerating Market Readiness of 5 flagship VR technologies



Building Strong Interregional Innovation Networks



Expanding Europe's XR Ecosystem through engaging further SMEs



Tailored Advisory Services for rapid market uptake



Breaking Market Barriers for XR Solution

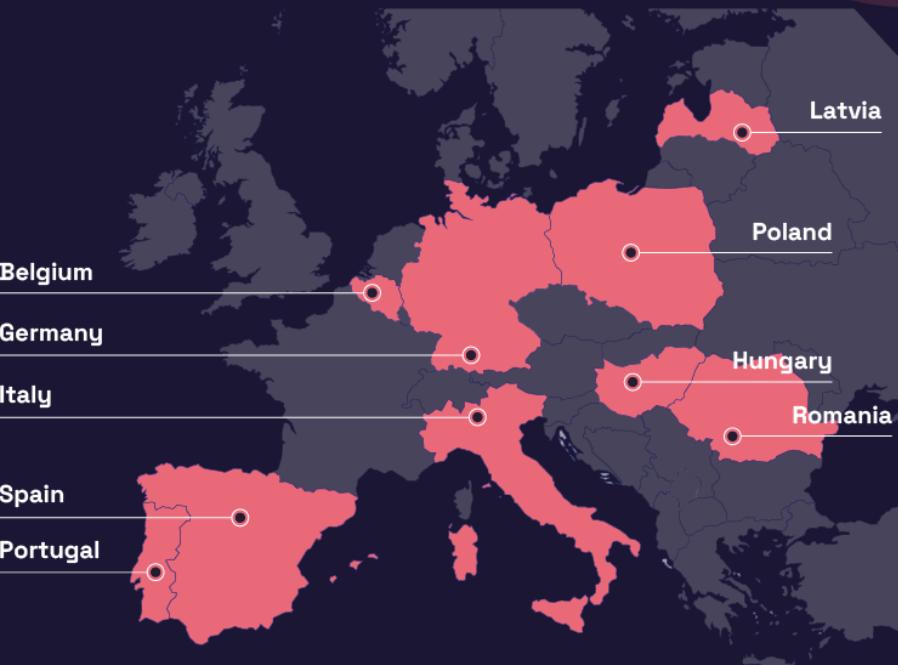
# 9

# EU Countries

# 19

# Project Partners

#### Project's Partners



# 5 flagship SMEs



Co-funded by  
the European Union

# We are VR Health Champions



Develops **AI-powered wearable glasses** using computer vision and haptics to help visually impaired people navigate safely and independently.



Innovates **therapies for teens with neurodevelopmental disorders** using the **Zentastic VR platform**, featuring multiplayer games and analytics to track stress and boost social skills.



Developed CarnaLife Holo, an FDA-approved **XR software for surgical planning**, now evolving into CarnaLife Holo MedNav for real-time tool tracking, in partnership with Lightspace for improved navigation.



A **VR and GenAI system training healthcare managers in soft skills** using 3D avatars for realistic interactions and instant feedback.



Develops **virtual reality solutions for cognitive assessment, training and monitoring**. Their new product, Cogniclear VR, offers cognitive assessment in VR based on neuropsychological validated tests.

# VR Health Champions Open Call 2026



# Why Apply?

Join 1 of 5 leading XR health companies (Dotlumen, MEEVA, MedApp, MetaSkills, or Virtuleap) to tackle their challenges and apply your expertise to help move innovations from TRL 6 to TRL 9



Receive a lump sum grant up to a value of 60.000 €

Work closely with one of five cutting-edge flagship SMEs and co-develop solutions

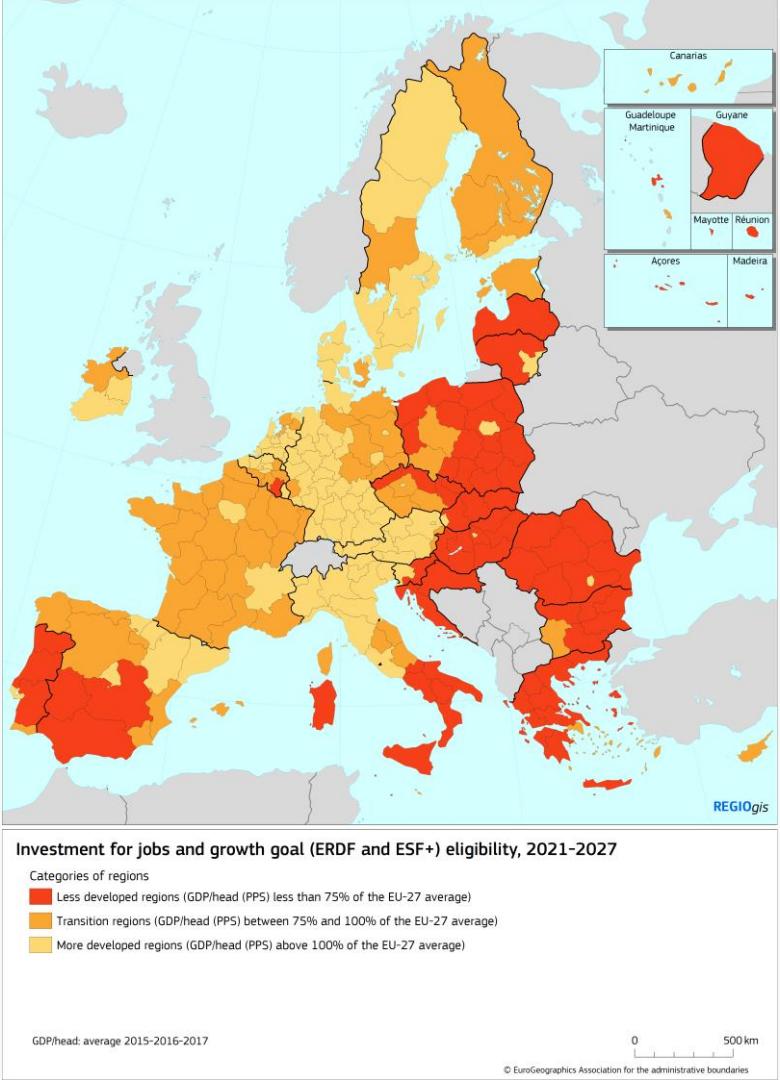
Get access to the VR Health Champions ecosystem

Help build interregional innovation value chains

# Who Can Apply?

- SMEs legally established in one of the following regions:
  - A less developed region
  - An outermost region
  - A region covered by the VR Health Champions consortium: Madrid (Spain), Budapest (Hungary), Trento (Italy), Brussels Capital region (Belgium), Upper Bavaria (Germany), Lisbon (Portugal)

Applicants cannot participate in more than one proposal under this call for proposals



# Your journey to become a selected SME



# Application process



# How to Apply?

1

**Download the open call text and budget template**

Visit  
[VR Health Champions](#)  
website

2

**Read the call document and choose a challenge**

Check templates and required attachments, and fill in the documents

3

**Fill in the application form, upload the required attachments and submit your application**

Via the application form on the website  
by 30 November 2025  
23:59 CET

# List of required attachments

## Templates to be filled in by the applicants:

<b>Budget table (including the work plan)</b>	In the lump sum model, the budget and work plan are required upfront to assess feasibility and cost-efficiency, as payments are based solely on delivering the agreed results—not on actual expenses.
<b>Company Register Certificate (only if there is no validated PIC number)</b>	The legal address and registration number and a copy of a document proving VAT registration (in case the VAT number does not show on the registration extract or its equivalent)

# Financial and legal framework



# D.1 Financial support to third parties – lump sum grant (VRHC Call – 4.3)

No thorough cost reporting at the end of the project

A detailed cost estimate and work plan based on the challenges in Annex 1 of the Call must be included in the proposal

Payments will be made upon the completion of activities

*cost estimate will be used as a basis for justifying and/or fixing the lump sum amount*

# Call budget table I. - Overview

**General Instructions**

**Workplan**

**INSTRUCTIONS**

This workbook is designed to help you present detailed cost information for your lump sum project and calculate the lump sum breakdown per task. It is a mandatory part of your proposal submission. Failure to upload the completed Excel workbook will result in a blocked submission.

Comprehensive guidance on lump sum funding, including background information, is available on the Funding and Tenders Portal: <https://ec.europa.eu/info/funding-tenders/opportunities/portal/screen/programmes/horizon/lump-sum>

**Key Instructions:**

- All financial data in this workbook must be provided in EURO.
- You must complete the Workplan and Budget breakdown sheets. The data on the Budget Summary sheet will be automatically generated based on the information entered in the other sheets.
- Begin with the Workplan sheet. When you add a new task (by clicking the "Add New Task" button), a corresponding Budget Breakdown task will be created.

In the Workplan table, you must provide a detailed description of each task you plan to implement, ensuring alignment with your proposal.

For each task, include the following information:

- Title of the activity: a concise yet descriptive name for the task
- Description of the activity: The description should explain what the task involves, including its purpose, scope, and how it contributes to the overall project.
- Expected outcomes: This refers to the broader impact or benefits resulting from the task. Expected outcomes should describe what will change, improve, or be achieved once the task is completed. These should align with the overall project objectives. Example for this: Improved understanding of how AI can automate the radiotherapy treatment workflow or at least 500 participants trained in AI in Healthcare, leading to increased adoption of green technologies.
- Specific deliverables/outputs that will result from the program: tangible results produced by the task. These are specific items such as reports, tools,

Instructions   Applicant Data   Workplan   Budget\_summary   Budget\_breakdown-task\_1

1   2   3   4   5

- 1. Instructions**
- 2. Application Data**
- 3. Workplan**
- 4. Budget breakdown**
- 5. Budget summary – automatically calculated**

# Call budget table

## II. – Workplan

	A	B	C	D	E	F	G	H
1	Task no	Task title	Description of tasks / activities	Expected outcomes	Deliverables	Milestones	Estimated lump sum (EUR)	Cost Justification - Executive Summary
2	Task 1 [e.g., Management]	Overview of management & coordination activities			Choose an option		0 €	
3	Total						0 €	
4	Add new task							
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### Task no – Add new task

- **Description of tasks/activities:** purpose, scope, and how it contributes to the overall project

### Expected outcomes

- broader impact or benefits align with project objectives

### Deliverables

- must be identical in content and quantity to the deliverables of the given challenge included in Annex 1 of the VRHC Call
- one deliverable shall mean one task

### Milestones

- encountered during the implementation of the time-bound and indicate key achievements

### Cost Justification – Executive Summary

- Few sentence description on how the amount budgeted for the delivery of the task is justified

# Call budget table III a

## – Budget breakdown

## – general overview

### Cost Category

- **short explanation** for each cost entry (for each row)

### Units / Cost per Unit

- **all financial data in EURO but no Euro cents, number of items** can include **fraction** (e.g., 0.5 items)
- **enter the number of items** and the **cost per item** in the designated **yellow cells**
- **total cost** will be calculated **automatically**

### Justification

- **detailed explanation** on how the **cost** was **determined** and **justification** for the **market price** or **best value for money**

### E. INDIRECT COSTS

- **Additional 7% will be calculated automatically** on cost categories provided

A.	B.	C.	D.	E.	F.
Cost Category		Units	Cost per Unit	Total Costs	Justification (Explanation of how cost was estimated and why is reasonable)
<b>A. DIRECT PERSONNEL COSTS</b>				0	
A.1 Employees or equivalent				0	
Senior scientists (or equivalent in the private sector)	person-1 [fill with name of position]			0	[please provide the name of the position and explanation for the position is required for the action]
Junior scientists (or equivalent in the private sector)	person-2 [fill with name of position]			0	[please provide the name of the position and explanation for the position is required for the action]
Technical personnel (or equivalent in the private sector)	person-3 [fill with name of position]			0	[please provide the name of the position and explanation for the position is required for the action]
Administrative personnel (or equivalent in the private sector)	person-4 [fill with name of position]			0	[please provide the name of the position and explanation for the position is required for the action]
Others (or equivalent in the private sector)	person-5 [fill with name of position]			0	[please provide the name of the position and explanation for the position is required for the action]
<b>A.2 Natural Persons under direct contract</b>	person-6 [fill with name of position]			0	[please provide the name of the position and explanation for the position is required for the action]
A.3 Seconded persons	person-7 [fill with name of position]			0	[please provide the name of the position and explanation for the position is required for the action]
A.4 SME owners and natural Persons beneficiaries	person-8 [fill with name of position]			0	[please provide the name of the position and explanation for the position is required for the action]
<b>B. DIRECT SUBCONTRACTING COSTS</b>				0	
	service-1 [fill with name of service]			0	[please provide the name of the service subcontracted and explanation for the subcontracted service is required for the action]
<b>C. DIRECT PURCHASE COSTS</b>				0	
	<b>C.1 Travel and subsistence</b>			0	[please provide explanation for all the travels may occur]
	<b>C.3 Other goods, works and services</b>			0	
	service-2 [fill with name of service]			0	[please provide the name of the service consumed and explanation for the consumed service is required for the action]
<b>E. INDIRECT COSTS</b>				0	
	<b>F. TOTAL COSTS</b>			0	
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52					

# Call budget table III b – Budget breakdown – eligibility (VRHC Call – 4.3)

- **Eligible costs** must be necessary, justified, and fit within defined categories (e.g. personnel, travel, services).
- **General conditions** include costs being incurred by the recipient during the project and linked to proposed activities.
- **Costs must be verifiable** in accounts, comply with national laws, and follow sound financial management — or funding may be reduced.

# Call budget table III c – Budget breakdown – cost categories

(VRHC Call – 4.3 / Budget table instructions / Application questionnaire 3.1)

- **Personnel costs** refer to staff time spent on project work, reported in person-months; must reflect realistic salaries and be documented (e.g. pay slips).
- **Subcontracting** is capped at 20% of the total budget, must offer best value for money, avoid conflicts of interest, and be supported by quotes or comparisons.
- **Travel, subsistence, and other goods/services** must be justified, cost-effective, and documented; grouped travel costs should reflect average trip cost.
- **Indirect costs** will be reimbursed at the flat-rate of 7% of the eligible direct costs.

# Application questionnaire – executive summary

## 5.3. Quality evaluation and scoring

	Criteria	Sub-Criteria	Max Score
Relevance	Relevance and Experience (25%)	1.1 Relevance of experience to the specific challenge	10
		1.2 Relevance, ambition, and effectiveness of the proposed approach in addressing the specific challenge	10
		1.3 Qualifications and experience of the proposed team	5
Quality	Methodology and Work Plan (25%)	2.1 Quality and clarity of the proposed methodology	15
		2.2 Objectives and extent to which the proposal matches the challenges and specific objectives of the call	10
		3.1 Approach feasibility within time and budget constraints, Best Value for Money - Justification of budget, cost breakdown, and alignment with market standards.	10
Feasibility and Risk Management (25%)		3.2 Appropriateness of risk management approach	10
		3.3 Resource allocation efficiency	5

## 3.1. Approach Feasibility

## 3.3 Resource Allocation

# Evaluation process



# How will SMEs be selected?

Criteria	
<b>Relevance</b>	Relevance and Experience (25%)
<b>Quality</b>	Methodology and Work Plan (25%) Feasibility and Risk Management (25%)
<b>Impact</b>	Impact and Value Creation (25%)

See the call text for further details

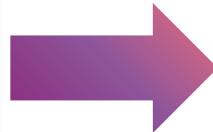
# Evaluation process

## Admissibility and eligibility



## Quality evaluation

- Three independent evaluators will assess each proposal
- The overall score will be the average of all the evaluators
- The **top 3 proposals with the highest ranking/challenge** will be invited to participate in the hearing



## Hearings

- A jury from the consortium members will select the final applicants for funding
- Max 14 applicants (1/challenge) will be selected to participate in the program.

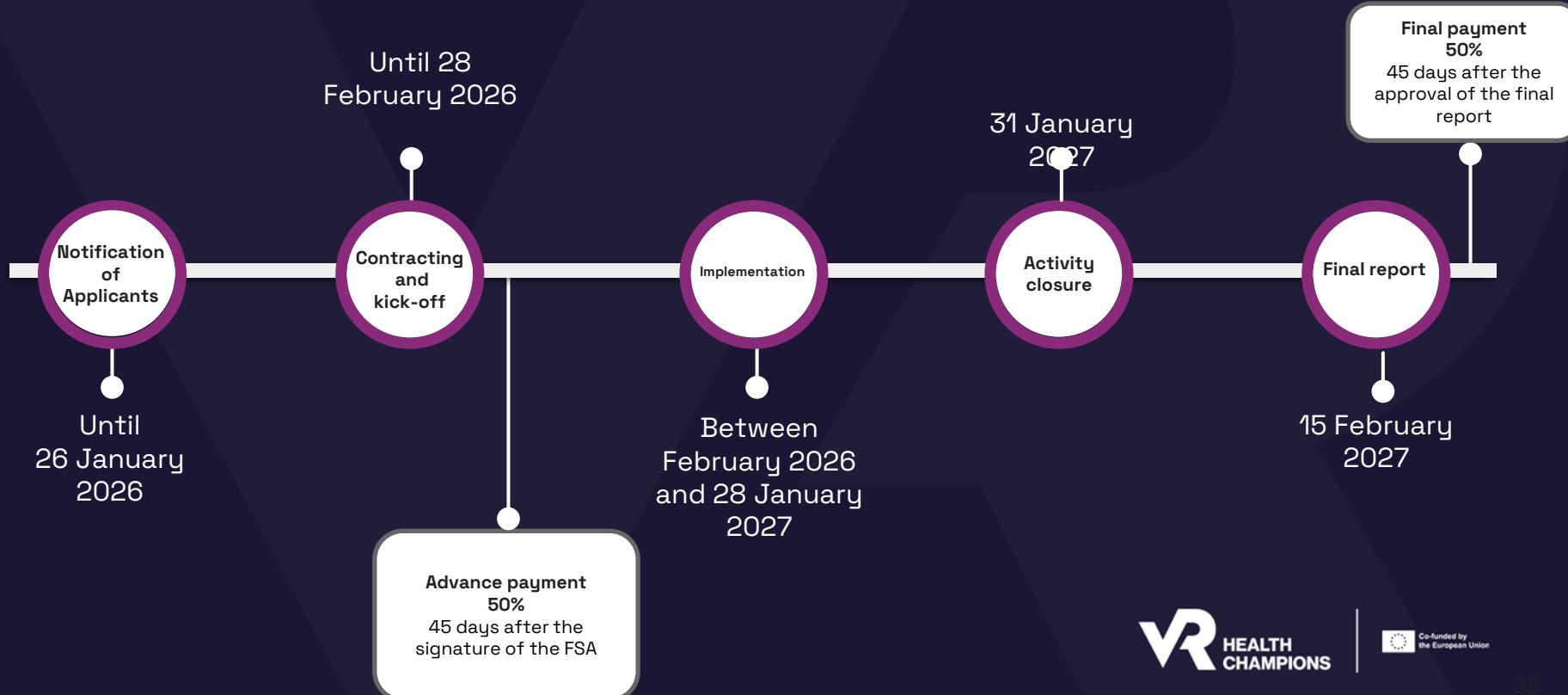
# Becoming a selected SME



# What happens if you are selected?

1. **Sign Financial Support Agreement** – formalises funding, timeline, and obligations – record keeping
2. **Sign Collaboration Agreement** – sets terms with the challenge partner
3. **Finalise Work Plan & Deliverables** – detail scope, timeline, outputs (fixed during contracting)
4. **Follow milestones** – key checkpoints guide performance and payments
5. **No cost reporting** – lump sum model: no invoices or receipts required
6. **Submit Final Report** – assesses achievement vs. work plan
7. **Payments based on results** – funding tied to deliverable completion

# Your journey after becoming a selected SME



# Q&A



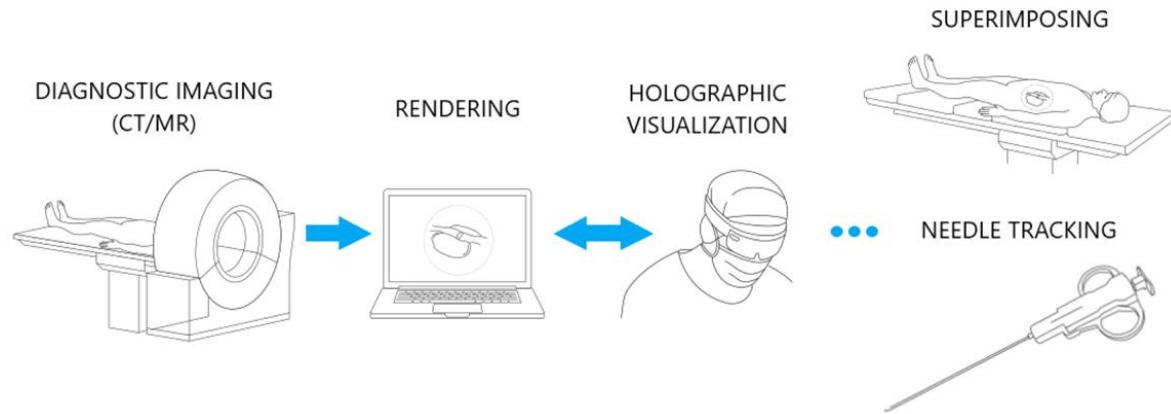
# Challenges

A detailed description of the challenges is available in Annex 1 of the open call text.



# MedApp description

Solution: CarnaLife Holo MedNav – AR surgical navigation



Source: Trojak M, Stanuch M, Kurzyna M, Darocha S, Skalski A. Mixed Reality Biopsy Navigation System Utilizing Markerless Needle Tracking and Imaging Data Superimposition. *Cancers*. 2024; 16(10):1894. <https://doi.org/10.3390/cancers16101894>

# MedApp description

Solution: CarnaLife Holo MedNav – AR surgical navigation



# MedApp description

Solution: CarnaLife Holo MedNav – AR surgical navigation



# MedApp challenges

**Solution: CarnaLife Holo MedNav – AR surgical navigation**

## **4. Pilot Clinical Stage Investigation & Formative Usability Evaluation (Kidney Biopsy AR Navigation)**

- Expected outcome: A GCP-compliant clinical and usability study generating initial evidence for MDR compliance and clinical safety.
- Estimated budget: up to €60,000 | Estimated duration: 9–12 months



# MedApp challenges

- **Eligible recipients**

Eligible recipients are SMEs or CROs established in the EU with expertise in clinical research or usability testing of medical devices.

- **Selection criteria & procedures**

Recipients will be selected based on expertise, regulatory knowledge, experience with usability/clinical studies, and operational capacity. Selection will follow transparent, EU-compliant procedures (publication, evaluation, documentation).

- **Partner SME Contributions:**

Expertise in clinical research operations (protocol design, ethical approval submission, site coordination, data collection & reporting).

Support in usability studies and human factors validation (methods, data capture, analysis).

Knowledge of MDR and ISO 14155 requirements for clinical investigations of medical devices.



# MedApp challenges

## 4. Pilot Clinical Stage Investigation & Formative Usability Evaluation (Kidney Biopsy AR Navigation)

### Deliverables

- **D1: Clinical Investigation Protocol (Draft & Approved)** – protocol design, regulatory/ethics submission, and approval documents.
- **D2: Pilot Study Report** – results from 5–10 cases, including safety and performance endpoints, adverse event reporting, and biopsy adequacy analysis.
- **D3: Usability Evaluation Report** – structured feedback from clinical users, workflow integration observations, and recommended device refinements.
- **D4: CER Input File** – summary of generated evidence aligned with MDR requirements, to be directly included in Clinical Evaluation Report documentation.



# MedApp challenges

## 4. Pilot Clinical Stage Investigation & Formative Usability Evaluation (Kidney Biopsy AR Navigation)

### Eligible Activities

- **Clinical Protocol Development** – drafting protocol, submission for ethics/IRB approval, study registration.
- **Pilot Study Execution** – coordination with clinical site(s), training, data collection during 5–10 cases.
- **Usability Testing & Evaluation** – on-site observations, structured questionnaires/interviews, analysis of workflow impact.
- **Data Analysis & Reporting** – synthesis of safety and performance data, risk analysis inputs, preparation of CER-ready documentation.



# MedApp challenges



**Solution: CarnaLife Holo MedNav – AR surgical navigation**

## 5. Segmentation (annotation) of abdomen and chest CT images dataset

- Expected outcome: A complete, radiologist-validated segmentation dataset ready for AI training and MDR submission.
- Estimated budget: up to €60,000 | Estimated duration: 9–12 months



# MedApp challenges



- **Eligible recipients**

Eligible recipients are SMEs or research organisations established in the EU with expertise in medical imaging annotation, DICOM handling, and clinical validation with radiologist oversight.

- **Selection criteria & procedures**

- Proven track record in medical image annotation
- Access to certified radiologists for validation
- Experience with regulatory-compliant data handling (GDPR, MDR)
- Technical capacity (annotation platforms, QC processes)

- **Partner SME Contributions:**

Expertise in medical image labeling, DICOM handling, segmentation tools (e.g., ITK-SNAP, 3D Slicer, or proprietary platforms), quality control pipelines, and radiologist collaboration/oversight



# MedApp challenges



## Deliverables:

- D1: Segmented (annotated) dataset – 100 exams with radiologist-approved ground truth masks (per required structures, provided in DICOM-SEG/NIfTI).
- D2: Annotation and validation report – Documentation of methods, tools, annotator profiles, QC pipeline, and radiologist sign-off.
- D3: Regulatory compliance package – Documentation/support package showing data conformity to MDR-certification requirements (audit trail, approval records).



# MedApp challenges



## Eligible activities:

- Data preparation and curation** – Ensure DICOMs are clean, anonymized, and structured for segmentation workflow.
- Medical image annotation** – Perform segmentation of abdominal and thoracic structures as per agreed annotation protocol.
- Radiologist review and approval** – Independent clinical experts verify and sign off on all final labels.
- Data packaging for AI integration** – Conversion to DICOM-SEG/NIfTI formats and preparation of final dataset with metadata.
- Validation & QC workflow** – Documentation of annotation accuracy, inter-annotator agreement, and clinical reliability for regulatory purposes.





## INNOVATIVE COGNITIVE ASSESSMENT IN VR

### Multidomain cognitive assessment

14 exercises used to assess cognitive abilities across 8 different categories.

### Ecological validity

Realistic interaction in scenarios resembling real setting.

### Examiner Independent

Automatic scoring overcoming the need for a trained professional.

### In-depth data collection

Collection of a wide range of gameplay and behavioral data.

### Better patient experience

Removing white coat effect and performed without the need of a healthcare professional.

### Digital biomarkers

Data analysis to identify novel digital biomarkers for improved cognitive assessment

## Challenge 1- Market Entry & Product Launch Strategy



Up to €60,000



4-6 months

### Focus:

Design a practical, evidence-based **go-to-market (GTM) strategy** for *Cogniclear VR* targeting **private-sector adoption** in Europe.

### Goal:

Identify and execute early market entry in **two priority EU countries**, focusing on:

- Private clinics, longevity centers, rehabilitation providers, occupational health, and private insurers.
- Rapid adoption cycles to build early traction, partnerships, and real-world data.

### Desired Profile:

- Proven expertise in EU healthcare commercialization and digital health market access.
- Strong track record in private healthcare market strategy.
- Experienced in competitive benchmarking and stakeholder mapping.
- Ability to deliver clear, actionable market-entry and sales plans.

## Challenge 1- Market Entry & Product Launch Strategy



### Activities



**Market Research and Priorization**



**Stakeholder analysis**



**Competitive Benchmarking**



**Product Positioning & Pricing Analysis**



**Marketing & Sales Plan Development**

### Deliverables

**D1- Market Prioritization Report** – Evidence-based selection of two EU markets

**D2: Country Market Assessments** – Analysis of private healthcare ecosystems, adoption drivers, and barriers

**D3: Product Positioning & Pricing Strategy** – Differentiated value proposition and pricing tailored to private buyers

**D4: Stakeholder Landscape Map** – Mapping of key decision-makers and influencers in private settings

**D5: Country-Specific Marketing & Sales Plans** – Actionable communication and sales strategies

2

## Challenge 2- GDPR, Cybersecurity & Software V&V



Up to €30,000



Max 4 months

**Focus:** GDPR compliance, cybersecurity readiness, and software verification & validation for Cogniclear VR.

### Goal:

- Ensure GDPR compliance and protection of personal data
- Perform software verification & validation per EN 62304:2006 and EN 82304-1:2017
- Conduct cybersecurity assessments aligned with ISO 81001 standards
- Prepare documentation suitable for MDR Technical Documentation.

### Desired Profile:

- GDPR and data protection specialist
- Software verification & validation expert (medical devices)
- Cybersecurity professional (ISO 81001, EN IEC 81001)
- Experienced in regulatory documentation (MDR, CE marking)

# 2

## Challenge 2- GDPR, Cybersecurity & Software V&V

Eligible Activities	Deliverables
<b>Software Testing &amp; Documentation</b> – System-level verification, compatibility testing, and preparation of technical documentation.	<b>D1: System-Level Software Verification &amp; Validation Report including compatibility testing</b>
<b>GDPR Audit &amp; Implementation</b> – Review, update, and creation of compliance documentation, consent flows, and legal risk mitigation strategies.	<b>D2: GDPR Compliance Package</b>
<b>Cybersecurity Assessment</b> – Risk analysis, controls recommendations, and preparation of documentation for regulatory submission.	<b>D3: Cybersecurity Assessment Report</b>

3

## Challenge 3- Development of Healthcare Professional Onboarding



Up to €30,000



4-5 months

### Focus:

Design a structured, scalable, and clinically relevant onboarding solution for healthcare professionals to adopt Cogniclear VR and Virtuleap Enterprise tools.

### Goal:

Enable HCPs to confidently set up, operate, and integrate Cogniclear VR into clinical workflows.

Provide a modular, web-based onboarding experience that covers:

- Technical setup and VR literacy
- Patient-facing assessment practices
- Platform features: dashboard, remote control, and billing system

### Desired Profile:

Experience in digital learning design for healthcare professionals.

Expertise in UX/UI design, prototyping, and healthcare usability.

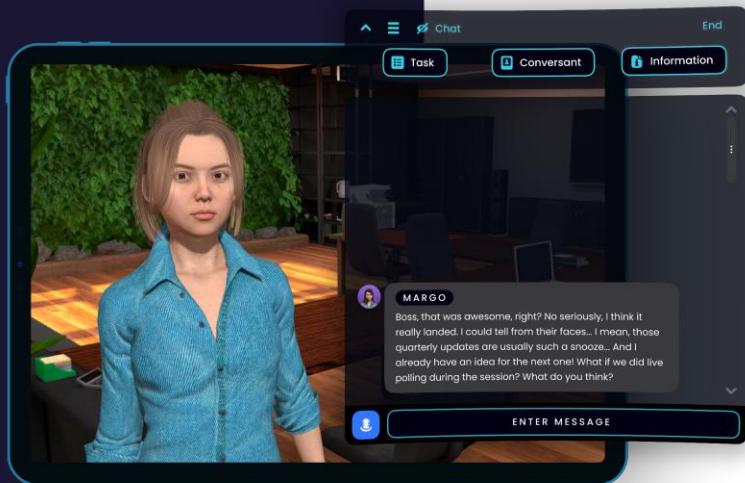
Ability to create structured, modular, and scalable onboarding solutions.

# 3

## Challenge 3- Development of Healthcare Professional Onboarding

Eligible Activities	Deliverables
<b>Context immersion</b> – tool demo and alignment with Virtuleap stakeholders; short interviews with HCPs (4-5 depending on availability)	<b>D1: Modular Onboarding Framework</b> – a structured outline covering all onboarding phases, designed to be extensible for future products.
<b>Secondary research</b> – trends and best practices in onboarding and digital training in healthcare	<b>D2: High-Fidelity Wireframes</b> – sketches of key interaction flows and content structure.
<b>Design interaction flows</b> – step-by-step web-based onboarding modules with checklists, scenario-based flows, and embedded media	<b>D3: Mid-Fidelity Interactive Prototype</b> – clickable Figma prototype showing step-by-step onboarding experience.
<b>Prototype development</b> – build the Figma prototype	

# Metaskills description



## Solution:

AI-assisted VR/AR simulations with 3D avatars for practicing difficult conversations in healthcare teams.

## Why it matters:

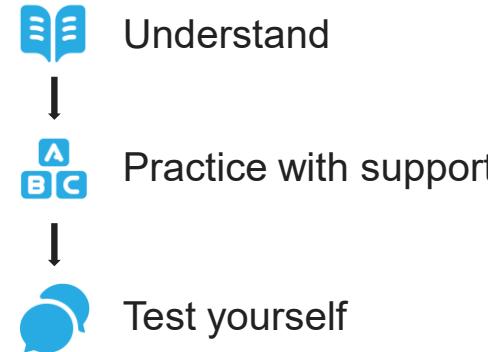
Safe, immersive practice with coach-like real-time feedback → learning by doing; strengthens communication, empathy and emotional intelligence.

# Metaskills description



**How it works:**  
Modular skills library.

**Flow:**



# 6

## Metaskills challenges

**Development of an integrated platform for scenario authoring, license management, and reporting for AI-driven VR soft skills training**

- **Challenge focus & expected outcome:**

**One web platform integrated with existing Metaskills systems** to author, manage, and deploy AI-driven VR dialogue scenarios; dual access (admin/client), license management, reporting dashboards, and safeguards for GDPR and fairness.

**Expected outcome:**

fully functional, scalable scenario-management and performance-tracking platform.

- **Duration & budget:**

**6–8 months · up to €55,000**

# 6

## Metaskills challenges

**Development of an integrated platform for scenario authoring, license management, and reporting for AI-driven VR soft skills training**

- **Eligible activities:**

**Design & development of the platform and scenario wizard; integration with existing Metaskills systems & the VR application;** discovery/definition of integration points (APIs, data, roles); validation with representative users; interoperability, security & GDPR; analytics/reporting.

- **Expected applicant profile:**

SME/team experienced in secure, scalable web applications (frontend + backend), licensing & roles/permissions, multi-tenant setup; API integrations and collaboration in discovery/definition phases; strong UX for non-technical users, analytics/reporting, QA & documentation.

# Metaskills challenges

7

## Defining and implementing a digital twin model for soft skills

- **Challenge focus & expected outcome:**

Define and implement a structured Digital Twin framework to map and monitor healthcare professionals' soft-skills progression across selected VR training contexts; deliver a scalable model with **indicators**, **profile updates**, and **explainable recommendations**.

**Expected outcome:**

a documented, validated framework ready for implementation.

- **Duration & budget:**

4–6 months · up to €30,000. (as per brief)

# Metaskills challenges

7

## Defining and implementing a digital twin model for soft skills

- **Eligible activities:**

**Data/indicator model and JSON payloads; profile update algorithms and recommendation logic; mapping to competence levels and theoretical frameworks** (e.g., Heron's six styles); integration into Metaskills training scenarios (team management, diagnostic interview, patient interactions); **pre-validation** (methodology, benchmarking); **ethics/GDPR**, anonymization, **bias/fairness** procedures; deployment documentation.

- **Expected applicant profile:**

**SME/team experienced in data modeling & analytics for human/behavioral metrics; capable of designing transparent, fair, GDPR-compliant methods; skilled at building interpretable scoring/recommendation logic and validation plans; familiarity with healthcare training or VR-based assessment is a plus.**

# 8

## Metaskills challenges

### On-Premise Language Models (SLM/LLM) Proof-of-Concept for Secure and Scalable AI-Assisted VR Training

- **Challenge focus & expected outcome:**

**Vendor-neutral PoC for secure on-prem/private-cloud deployment of SLMs & LLMs** for AI-assisted VR training. Includes **chat + RAG** on proprietary docs and a **comparative analysis** (quality, latency, cost, scalability), ending with a **reference architecture** and **clear recommendation** (SLM/LLM/hybrid).

**Expected outcome:**

validated local PoC + go-forward path.

- **Duration & budget:**

4–5 months · up to €35,000.

## 8

# Metaskills challenges

## On-Premise Language Models (SLM/LLM) Proof-of-Concept for Secure and Scalable AI-Assisted VR Training

- **Eligible activities:**

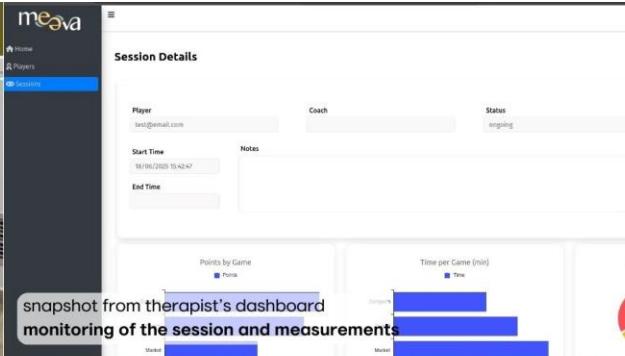
**Local setup (SLM + LLM, quantization, security), chat + RAG pipeline on proprietary data, benchmarking, compliance matrix (GDPR/ISO/NIS2), vendor/licensing review, RFP pack & scaling plan.**

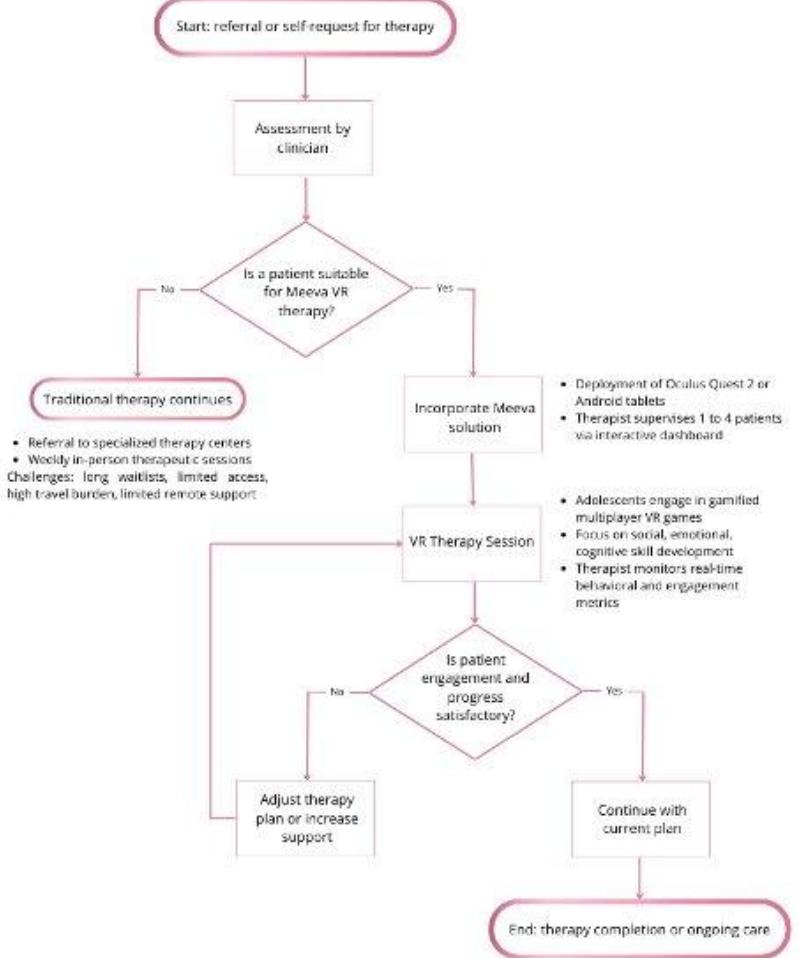
- **Expected applicant profile:**

**SME with on-prem model deployment, RAG pipelines, benchmarking, and AI infrastructure (containers/K8s/GPU), plus security/compliance expertise; able to deliver feasibility with business-ready recommendations.**



## VR serious game for neurodivergent teens (autism/ADHD)





## 9. Feasibility Study for VR skills training in neurodivergent teens

### *Objective*

**Assess the market readiness and business feasibility** of Meeva's single-player VR app designed to enhance social and emotional skills in neurodivergent teens.

*Expected outcome:* a clear **EU market entry roadmap**, validated **business and pricing models**, and actionable recommendations for **scalable commercialization and partnerships**

### *Implementation*

 **2–3 months**

 **up to €40,000**

### *Deliverables*

- **D1** Competitive Benchmarking & Positioning Report
- **D2** Business and Pricing Model Validation Report



## 9. Feasibility Study for VR skills training in neurodivergent teens

### *Eligible activities*

**The challenge explores how Meeva's VR solution can be positioned and scaled within the EU healthcare and educational ecosystems.**

- Market and stakeholder analysis (clinics, caregivers, institutions)
- Competitive benchmarking of VR and non-VR solutions
- Definition of value proposition, pricing, and go-to-market strategy
- Identification of adoption barriers, buyer personas, and sales channels
- Validation of cost–benefit models and reimbursement opportunities

### *Expected applicant profile*

- **Digital health business modelling and market research**
- **Go-to-market and pricing strategies** in healthcare or XR fields
- **Knowledge of neurodiversity, education, or therapeutic innovation**



## 10. Marketing & Communication plan for VR skills training in neurodivergent teens

### Objective

Design and implement a **comprehensive marketing and communication** strategy to enhance Meeva's visibility, credibility, and adoption within the EU digital health and neurodiversity ecosystem. *Expected outcome:* a consistent brand identity and storytelling framework, clear marketing roadmap, and stronger EU-level presence for commercialization and stakeholder engagement.

### *Implementation*

 **5–6 months**

 up to **€20,000**

### Deliverables

- **D1** Buyer Persona & Stakeholder Analysis
- **D2** Marketing Strategy (Channels & Partnerships)
- **D3** Content & Storytelling Guidelines
- **D4** Website Redesign Recommendations
- **D5** Dissemination & Communication Plan

# 10

## 10. Marketing & Communication plan for VR skills training in neurodivergent teens

### *Eligible activities*

The challenge aims to establish Meeva's positioning in the healthcare and XR innovation landscape through integrated communication and brand development

- Definition of target segments and customer journey mapping
- Development of a multi-channel strategy (digital, social, events, PR)
- Creation of consistent content and storytelling for all communication & dissemination materials
- Identification of effective outreach tools (CRM, automation, analytics)
- Alignment with EU communication and dissemination standards

### *Expected applicant profile*

- **Marketing and branding for digital health or tech-for-impact solutions**
- **Communication strategy design** for EU-funded or healthcare projects
- **Expertise in content creation, visual identity, and multi-channel campaigns**

# 10

## 11. VR-Specific Technical & Documentation Framework Development

### *Objective*

Develop a **VR-specific regulatory and technical documentation framework** to support Meeva's CE marking process and ensure compliance with EU MDR and future AI Act requirements.

*Expected outcome:* a complete **technical documentation package** aligned with medical device standards, enabling **regulatory readiness** and smoother market access for VR-based digital therapeutics.

### *Implementation*

 **6 months**

 up to **€60,000**

### *Deliverables*

- **D1** Technical Documentation (Annex II & III MDR)
- **D2** Clinical Evaluation Package (CEP & CER)
- **D3** AI Act & Future Progress Documentation

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## 11. VR-Specific Technical & Documentation Framework Development

### *Eligible activities*

**The challenge focuses on adapting existing medical device documentation frameworks to VR-specific therapeutic software.**

Preparation of complete **technical documentation** according to MDR Annex II & III

- Development of **risk management** and **benefit–risk analysis** procedures (ISO 14971)
- Design of **clinical evaluation plan and report (CEP/CER)**
- Integration of **cybersecurity**, **usability**, and **data protection** requirements
- Alignment with future **AI Act provisions** for data-driven components

### *Expected applicant profile*

- **Regulatory affairs** and **MDR compliance** for medical software or SaMD
- **Quality management systems** (ISO 13485, IEC 62304, IEC 82304-1)
- **VR/AR medical technologies** and **health data governance**

11

# .lumen description

## Problem:

- **338M Visually Impaired (VI) now | 535M VI by 2025**
- **Mobility: same 2 solutions for >1.000 years: Guide dog and White Cane**
- **€0,5 Billion trains only 2k Guide Dogs**

**28.000 guide dogs**

**338.000.000 VI**

## Solution: Glasses for the Blind (LightKit) – assistive wearable



# 12



# .lumen challenges



**Solution: Glasses for the Blind (LightKit) – assistive wearable**

## 12. CyberSecurity and Remote OTA in head-worn wearables

### 🎯 Challenge focus

- The Glasses operate an advanced NVIDIA based embedded computer, which is connected to the internet via both WiFi and GSM-based data connectivity. Overall, they run a LINUX-based system. With time, the entire firmware must be updated, up to the level of low-level drivers, the LINUX kernel itself, and the custom .lumen code. This must be done securely and with close to no input from the user, which is visually impaired.

### 📄 Expected outcomes

- **D1:** OTA Research Report
- **D2:** OTA Implementation & Documentation

# .lumen challenges

# 12



**Solution: Glasses for the Blind (LightKit) – assistive wearable**

## 12. CyberSecurity and Remote OTA in head-worn wearables

### Eligible activities

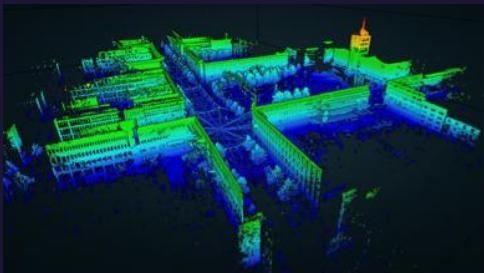
- Development of a comprehensive Over-The-Air (OTA) software update mechanism, which is safe from cyberattacks, including:
  - o Researching methods to achieve this on the entire hardware (microcontrollers, Nvidia GPU, etc)
  - o Having safe connectivity to an on-prem server, or a cloud-based solution
  - o Having backup in case the update process does not work.

 **Applicant profile:** SME with prior experience in Security & Remote OTA

 **Budget & Duration:** €40,000 & 6-7 person-months

# .lumen challenges

# 13



**Solution: Glasses for the Blind (LightKit) – assistive wearable**

## 13. Indoor / Outdoor SLAM & VIO in Wearables

### Challenge focus

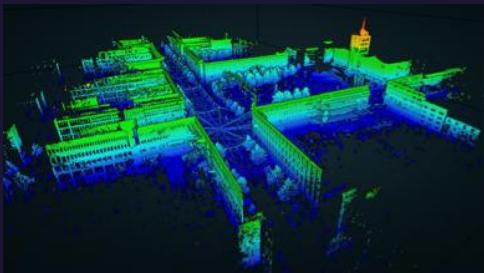
- The .lumen Glasses use SLAM & VIO to understand the movement and positioning of the user. We want to enhance these technology to better work in indoor environments, and in dark conditions. Furthermore, it must integrate with GNSS such that it can provide an absolute location wherever in the world.

### Expected outcomes

- **D1:** Tough Scenarios Identification
- **D2:** Current Solution Benchmarking
- **D3:** SLAM/VIO Development

# .lumen challenges

# 13



## Solution: Glasses for the Blind (LightKit) – assistive wearable

### 13. Indoor / Outdoor SLAM & VIO in Wearables

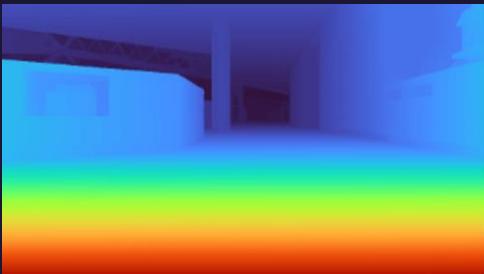
#### Eligible activities

- A general-level Indoor / Outdoor SLAM & VIO algorithm, in a head-worn wearable:
  - Researching the current implementation of VIO and SLAM on the current hardware
  - Running experiments to understand the limitations
  - Identifying tough scenarios for VIO & SLAM in real world use cases
  - Implementing solutions for identifying said tough scenarios in order to be able to react to them

 **Applicant profile:** SME with prior experience in SLAM & VIO

 **Budget & Duration:** €60,000 & 10-12 person-months

# 14



# .lumen challenges

**Solution: Glasses for the Blind (LightKit) – assistive wearable**

## 14. Machine Learning Monocular Depth R&D



### Challenge focus

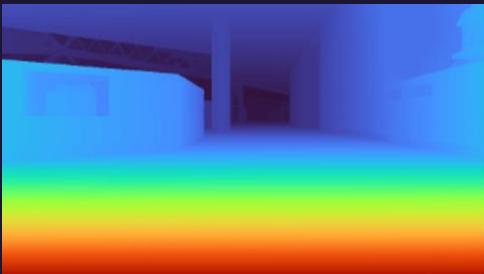
- While depth sensing technologies such as stereovision or lidar exist, they are impractical in a wearable due to their size. However, given a good quality RGB or Infrared image stream, a machine learning model capable of outputting depth can be designed and trained. Through this R&D, an SME must create and train such a model, based on .lumen data, and obtain a model that can output depth masks in real time on a wearable



### Expected outcomes

- **D1:** Monocular Depth ML Research Report
- **D2:** Monocular Depth Training Data
- **D3:** Monocular Depth Models

# 14



# .lumen challenges



**Solution: Glasses for the Blind (LightKit) – assistive wearable**

## 14. Machine Learning Monocular Depth R&D



### Eligible activities

- Targeted monocular depth ML research including:
  - Researching Monocular Depth ML Architectures
  - Testing and training custom ML monocular depth algorithms, on .lumen data
  - Help the process of obtaining more data relevant for monocular depth
  - Optimize trained models on the target hardware, to work real time



**Applicant profile:** SME with prior experience in Monocular Depth R&D



**Budget & Duration:** €60,000 & 10-11 person-months



## VR Health Champions Fireside Chat

**Location:** LinkedIn Event



# Have any questions?



<https://vrhealthchampions.eu/>

[cascadecall@vrhealthchampions.eu](mailto:cascadecall@vrhealthchampions.eu)



Apply here!



# Q&A

